

Customer Profile

Ellwood Group, Inc.



With over 2,200 employees and more than a dozen companies in the steelmaking, iron castings, and forgings industries, Ellwood Group is a major supplier of high-quality, engineered, heavy metal components to customers all over the world. The 115-year-old company is family-owned and known for

their dedication to quality and technology.

It is Ellwood's focus on quality and advanced technology has allowed the company to grow and thrive in an industry that, in recent years, has seen more companies leave the market than enter. The company's strong diversification into markets outside of the oil and gas industry, which

historically has been where many of Ellwood's customers are, has allowed them to continue their growth amidst the volatility of the oil and gas market. Ellwood's focus on technology not only means that they have made significant investment into production equipment and facilities, but that they have also focused on providing their employees with business systems that truly give them a competitive advantage.

In 1992 Ellwood first implemented the Infor SyteLine ERP system to manage the business



Ladle over furnace at Ellwood Quality Steel

operations at their Ellwood Engineered Castings facility in Hubbard, OH. Today, Ellwood's entire organization uses the Infor SyteLine ERP system (now known as CloudSuite Industrial). Rich Owrey, Ellwood's Vice President of Information Technology, explains that as Ellwood grew, new installations of the system would be implemented separately at each new location. Ellwood is now able to take advantage of newer technology, and is in the middle of a large project to consolidate these separate installations.

The system consolidation effort provides several benefits, including increased visibility and standardization of data throughout the organization. Owrey also sees this project as an



opportunity to upgrade sites to the latest version of CloudSuite Industrial, while re-evaluating system usage and customizations that may no longer be needed.

"SyteLine has always provided us with a good framework that makes customization and integration relatively easy when needed. This allows my staff of only 19 to support and maintain the system across the entire Ellwood organization. And the new version of CloudSuite Industrial provides us with even more advanced capabilities that will allow our users to access and analyze data on their own, without the need for my staff to assist."

Richard Owrey, Vice President of Information Technology

Owrey points specifically to the in-system data query capabilities, the enhanced integrations with



Spindles manufactured at Ellwood Texas Forge & Machine

office productivity tools, and the ability to personalize the system without the need of a developer. At sites where the new version of CloudSuite Industrial has been implemented, users are seeing significant productivity gains.

Ellwood is looking forward to completing their CloudSuite Industrial consolidation project and fully standardizing the system across the organization. Currently Ellwood uses almost every module within the CloudSuite Industrial system, as well as Infor's Quality Control System and the Infor Dynamic Enterprise Performance

Management (d/EPM) system, which allows Ellwood's management team to view, manage, and analyze consolidated financial data.

Ellwood Group, Inc. can be found online at www.ellwoodgroup.com

Decision Resources is the leading provider of the Infor CloudSuite Industrial (SyteLine) ERP system with offices in Pittsburgh, Austin, Wichita, and Chicago. Visit us online at www.decision.com.