

MANUFACTURING TRANSFORMATION

From Manual Legacy Systems to Modern ERP

How a Frozen Food Manufacturer Fueled Innovation with Infor CloudSuite Industrial

Industry: Food Manufacturing
Software: Infor CloudSuite Industrial (SyteLine) ERP
Company Size: 40 employees

Frozen Food Manufacturer

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Our client, a frozen food manufacturer, is a premier supplier of frozen vegetables, fruits, potatoes, and legumes to the foodservice and industrial markets. The company leverages three facilities to package and distribute products and has previously worked with industry giants like Sysco.

The company launched its ERP selection process while contending with a decentralized, end-of-life legacy system. At the time, inventory and sales processes were managed in an aging ERP, whereas shipping and production processes were handled externally using third-party tools and spreadsheets. Without a centralized system, the client experienced manual processes, operational inefficiencies, and limited access to data.

By early 2024, the company began weighing different solutions to improve cross-departmental visibility, lot-level traceability, and reporting.



ERP Designed for Manufacturers

The frozen food manufacturer carefully evaluated numerous solutions during their selection process. Infor CloudSuite Industrial left a strong impression due to its deep industry focus. Unlike many horizontal or industry-agnostic solutions, Infor CloudSuite Industrial is designed specifically for manufacturers. Backed by extensive research and industry expertise, manufacturers can achieve faster time to value through purpose-built business processes and best practices.

Infor CloudSuite Industrial was selected for its fit and functionality, supported by Decision Resources' proven track record of over 400 successful implementations.

Project Objectives

Working with Decision Resources, the frozen foods manufacturer established several project goals to guide its ERP initiative:

- **Implement a centralized solution** that could serve as one unified view across the organization.
- **Leverage a modern warehouse management system** to automate inventory control.
- **Strengthen lot tracing capabilities** to support product recalls and enhance compliance.
- **Improve access to data** to quickly generate margin reports, financial statements, forecasts, inventory levels, and order status reports.



Business Impact

Infor CloudSuite Industrial was successfully implemented on budget due to strong scope management and core team ownership. The go-live was on time, and the implementation effectively met key project objectives, including improved visibility, streamlined operations, and enhanced data access across the organization.

Key Results



A Single Source of Truth

The company now operates on a centralized ERP with fully integrated capabilities across finance, accounting, procurement, production, inventory, and sales. As part of this transformation, accounts payable moved away from paper-based invoice processing. By digitizing invoices with Infor Document Management (IDM), the team reduced manual work and increased processing efficiency.



Enhanced Productivity

Infor Factory Track was implemented to streamline inventory and plant floor operations. Fully integrated within Infor CloudSuite Industrial, this automated warehouse management system helps the company simplify production, accurately inventory products, and manage total item costs.



Real-Time Insights

Breaking down data silos enabled the frozen food manufacturer to achieve companywide visibility and reporting. No longer burdened by disparate systems, manual errors, and inefficiencies, the client can confidently execute data-driven decisions and immediately identify blind spots. Data views within the system have proven valuable, allowing users greater flexibility to format information before exporting it for further use.



Improved Cost Allocations

With Infor CloudSuite Industrial, the company can more precisely allocate costs such as freight, storage, rebates, rework, and overhead. This improved cost granularity delivers a clearer view of true profitability and supports more informed pricing and forecasting decisions.



End-to-End Lot Tracking

Traceability is crucial for food manufacturers to maintain quality control and comply with food safety regulations. In Infor CloudSuite Industrial, the client can access online recalls and audit trails to track product movement and history. Users can swiftly track and filter product lots with detailed attributes such as vendor, grade, and expiration date.



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