



Who:

Frozen Food Manufacturer

Region:

Mid-Atlantic, USA

ERP Product:

Infor CloudSuite Industrial ERP
Version 10

Deployment:

Cloud

Challenges:

- Decentralized, End-of-Life Legacy System
- Manual Processes
- Limited Access to Data

Project Results:

- Centralized ERP System
- Advanced Inventory Management
- Improved Cost Allocations
- End-to-End Lot Tracing

From Manual Legacy Systems to Modern ERP

Our client, a frozen food manufacturer, is a premier supplier of frozen vegetables, fruits, potatoes, and legumes to the foodservice and industrial markets. The company launched its ERP selection process while contending with a decentralized, end-of-life legacy system. At the time, inventory and sales processes were managed in an aging ERP, whereas shipping and production processes were handled externally using third-party tools and spreadsheets. Without a centralized system, the client experienced manual processes, operational inefficiencies, and limited access to data.

In 2024, the company implemented Infor CloudSuite Industrial to improve companywide visibility, lot-level traceability, and reporting. Key results include:

A Single Source of Truth

The company now operates on a centralized ERP with capabilities across finance, accounting, procurement, production, inventory, and sales.

Advanced Inventory Management

Infor Factory Track was implemented to streamline inventory and plant floor operations. No longer held back by an end-of-life inventory system, teams can accurately inventory products and manage total item costs all within their ERP.

Improved Cost Allocations

Employees can more precisely allocate costs such as freight, storage, rebates, rework, and overhead. This improved cost granularity delivers a clearer view of true profitability and informs pricing and forecasting decisions.

End-to-End Lot Tracking

Traceability is crucial for food manufacturers to maintain quality control and comply with food safety regulations. In Infor CloudSuite Industrial, workers can access online recalls and audit trails to track product movement and history. Users can swiftly track and filter product lots with detailed attributes such as vendor, grade, and expiration date.

Real-Time Insights

Breaking down data silos enabled the frozen food manufacturer to achieve companywide visibility and reporting. Data views speed up the reporting process by giving users greater flexibility to format information before exporting.

Eliminated Paper-Based Processes

Accounts payable moved away from paper-based invoice processing and now digitizes invoices with Infor Document Management (IDM).